

Message Text

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PAGE 01 SEOUL 02804 070754Z

ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----033193 070805Z /13

O R 070730Z APR 78

FM AMEMBASSY SEOUL

TO USDOC WASHDC IMMEDIATE

SECSTATE WASHDC 305

UNCLAS SEOUL 2804

E.O. 11652: N/A

TAGS: BENC, KS

SUBJECT: MAJOR PROJECT-EXPANSION OF KUMHO GROUP'S STEEL PLANT

IN PUSAN

REF: (A) SEOUL 2390 (B) STATE 081352

1. KUMHO HAS RECEIVED AFFIRMATIVE RESPONSES FROM FOLLOWING
U.S. FIRMS INDICATING INTENT TO SUBMIT QUOTATIONS IN RESPONSE
TO REFTEL A:

MORGAN ENGINEERING; OVER HEAD CRANES

947E. BROADWAY, ALLIANCE, OHIO 44601

TEL (216) 823-6130

CABLE MORGAN ALLIANCE

TLX 98-3456

ALLIANCE MACHINE COMPANY; OVER HEAD CRANES

ALLIANCE, OHIO 44601

TLX 98-3440

PULLMAN SWINDELL; ARC FURNACE, C-C M/C

DIVISION OF PULLMAN INC.

441 SMITHFIELD STREET

PITTSBURGH, PENNSYLVANIA 15222

TEL (412) 562-7000

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PAGE 02 SEOUL 02804 070754Z

KOPPERS CO., INC.; C-C M/C

KOPPERS BUILDING ROOM 1150

GRANT STREET AND SEVENTH AVE.

PITTSBURGH, PENNSYLVANIA 15219

LECTROMELT, CORP.; ARC FURNACE

32ND STREET, P.O. BOX 4023
PITTSBURGH, PENNSYLVANIA 15201

CONCAST B MTLE (CONCAST INC. NEW YORK); C - C M/C

12 ERCEDES DRIVE, MONTVALE, N.J. 07645, U.S. A

TEL (201) 573-0700

TLX 7109907309, 7109907317

2. TWO OF KUMHO INDUSTRIES, INC. TOP ENGINEERS WILL LEAVE SEOUL ON THE EVENING OF APRIL 7 (LOCAL TIME) AND ARE SCHEDULED TO BE IN THE PITTSBURGH AREA ON APRIL 10 TO VISIT AFOREMENTIONED U.S. FIRMS TO HELP IN PREPARATION OF QUOTATION DETAILS:

MR. JOO, HE-CHUN, EXECUTIVE DIRECTOR AND PLANT MANAGER,
MR. HONG, TAE-SUN, PROJECT ENGINEER AND MANAGER, OFFICE OF PLANNING
UPON THEIR ARRIVAL IN PITTSBURGH AREA ON APRIL 10, THEY
WILL CONTACT EACH FIRM BY TELEPHONE AND WILL REMAIN IN THE
U.S. FOR TWO TO THREE WEEKS IN THE HOPE OF CONCLUDING THE
PROCUREMENT OF EQUIPMENT WITHIN THAT PERIOD.

2. EMBASSY UNDERSTANDS THAT KUMHO HAS ALREADY TELEXED EACH OF THE LISTED U.S. FIRMS RE THEIR VISIT TO THE U.S. FOLLOWING

IS THE CONTACT POINT WHILE THEY ARE IN U.S.:

MR. LEE, PHIL-HWAN, DEPARTMENT MANAGER,
KUMHO NEW YORK INC.

250 WEST 34TH STREET, #2134 NEW YORK
N.Y. 10001, U.S.A.
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PAGE 03 SEOUL 02804 070754Z

TELEX: KUMHO NY125320

TELEPHONE: (212) 564-6571

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Message Attributes

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